

## **The Allure of the Vintage Attorney by Elaina McMillan**

Imagine a world where people were honored -- even sought after -- for wisdom and knowledge. Where a well-honed skillset crafted from 30+ years of unique experience was the perfect pairing for a young vibrant team.

For companies smart enough to tap the expertise of retired & semi-retired rock star attorneys, the Distinguished Legal Advisor program offers top shelf lawyers with a wealth of information and a desire to make you and your company look good. Partially because there's only so much golf a person can play, but mostly because there is no off switch for that level of legal savvy.

Here are the top 5 reasons it's time for a paradigm shift in how you view the vintage attorney:

#5 - After decades of experience, they are "plug and play" and need little to no ramp up time.

#4 - Because they are not looking for permanent full-time work, they are available on an as-needed basis with no minimum number of hours. Thus, giving you the ability to maintain continuity of knowledge as your workload ebbs and flows.

#3 - They are willing to do any of it and capable of doing all of it. You can use them for simple and/or complex work. As retired hands-on senior attorneys, no task is too big or too small.

#2 - Because they are retired, you can access their exceptional talent at a significantly lower bill rate than a less-experienced law firm associate.

And the #1 reason it's time for a paradigm shift in how you view the "Vintage Attorney" - because they have nothing to prove, no ladder left to climb, and no interest in taking your job. They want to help you, not be you (they've already done that)!